

J Street Companies Reduces Capital Costs for Building Owners through AQUIS

CHALLENGE

J Street Companies is a well-respected property management firm with a dynamic commercial portfolio throughout the greater Washington D.C. metro area. One of their multi-story, mixed use commercial office buildings had multiple air handlers that were all suffering from leaks, rust, corrosion, and non-draining standing water inside the condensate pans. Given the number of equally aging and problematic AHUs, replacement was simply not a cost-effective option and an alternative was needed.

“We had multiple air handlers that were heavily deteriorated, leaking, and the pans weren’t draining properly. I learned of AQUIS and became intrigued by the concept of AHU refurbishment. From start to finish, the process could not have been any easier. My staff and I were impressed with the end result, the ease of the installation process, and the level of professionalism across the board by the AQUIS team.”

– Patrick Burns, Director of Engineering

SOLUTION

J Street Companies decided it would be more cost-effective to refurbish all 11 units since replacement costs would exceed \$1.5M and AQUIS refurbishment was less than \$87K. In the end, J Street Companies saved over \$1.4M through AQUIS.

- Cleaning and preparation of condensate pans, and application of the AQUIS patented CPR-SL composite system, a self-levelling epoxy which halts corrosion, restores structure and stops leaks.
- Application of the AQUIS Fire Barrier coating, which meets all fire codes and is NFPA 90A compliant.
- Application of AQUIS’ waterproof, anti-microbial topcoat to complete the process of sealing the units.
- Sealing of chamber walls and ceilings with EPA-registered, anti-microbial coating to prevent the spread of mold and bacteria.



BEFORE



AFTER

AQUIS

Leaders in Air Handler Renewal